

**YES, REGENERATIVE
AGRICULTURE
WORKS.**

WE HAVE PROOF!

Garry Richards

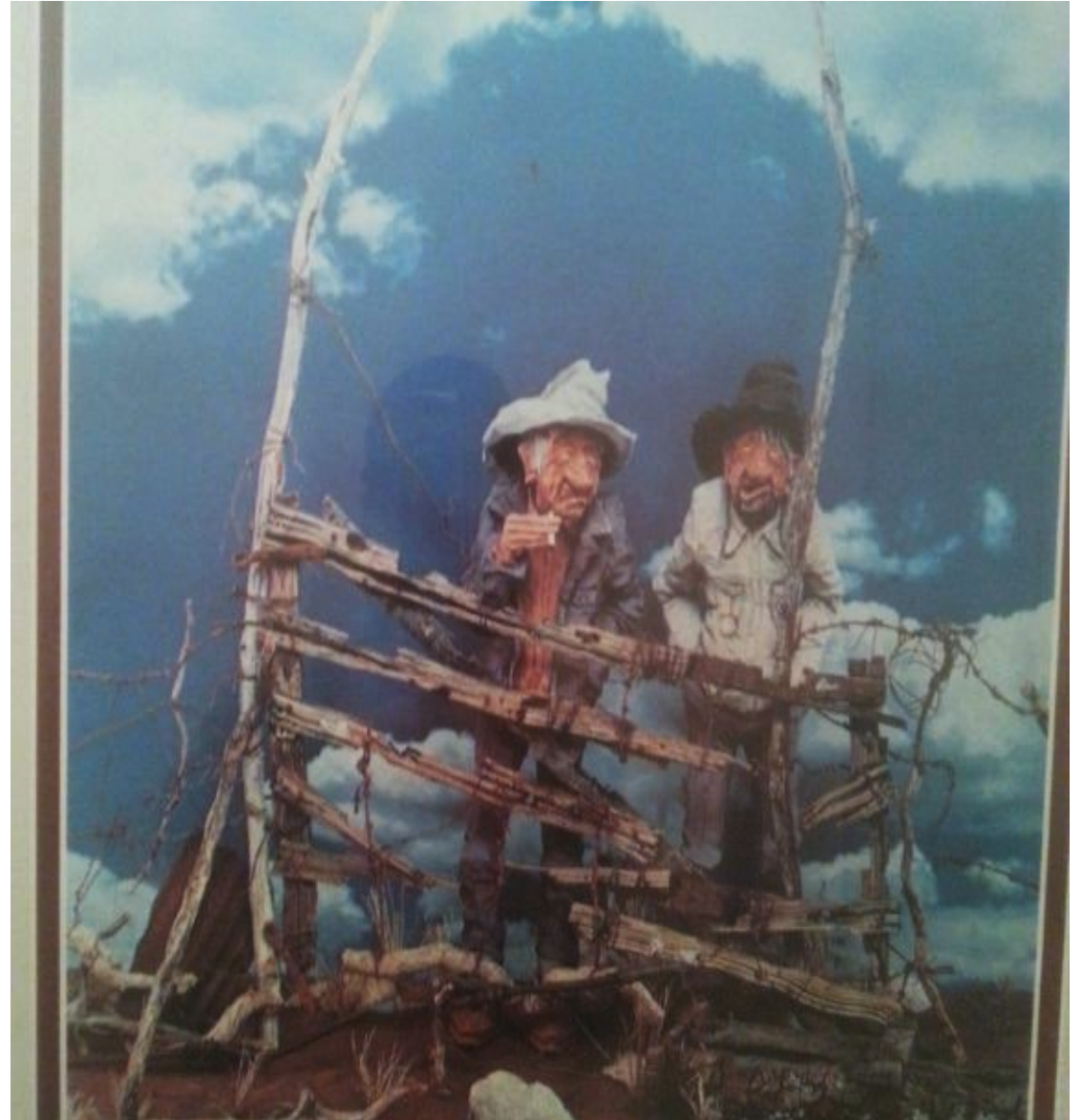
Bangor, SK

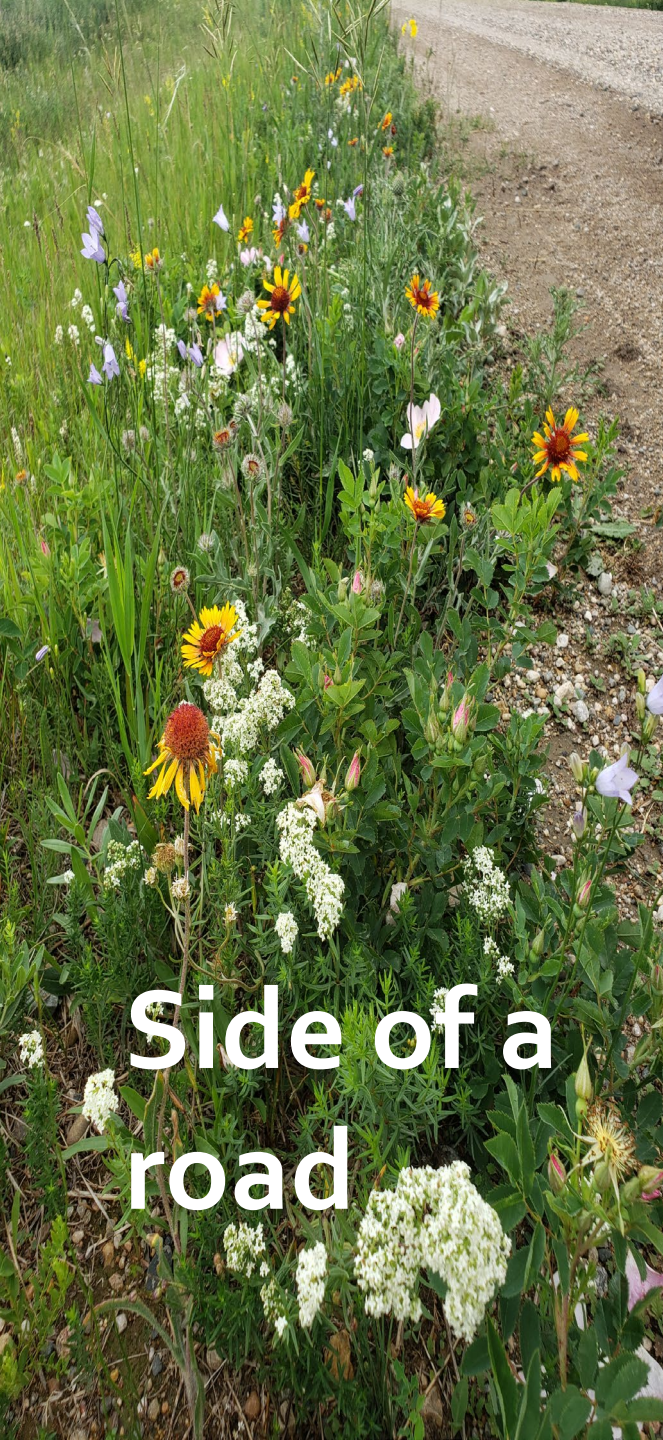
Farming is a commodity business

The only producers that will be consistently profitable will be low input producers. The average price of a commodity will usually settle out to be the breakeven price of the average cost producer.

If we keep
doing what
we're doing
we're going to
keep getting
what we're
getting.

-Steven Covey





**Side of a
road**



**50 +
Species**



**Intercrop
oats, peas,
& forbs**



20 + Species

“The wealth is in the land”

The good old days-Native prairie



Cropland with perennial pasture



“

“As long as you spray for
weeds you will have weeds.””

- -Allan Savoury

What is more important for the profitability of a farm, crop yield or organic matter?

Regenerative corn fields had 29% lower grain production but 78% higher profits over traditional corn production systems.

Profit was positively correlated with the particulate organic matter of the soil, not yield.

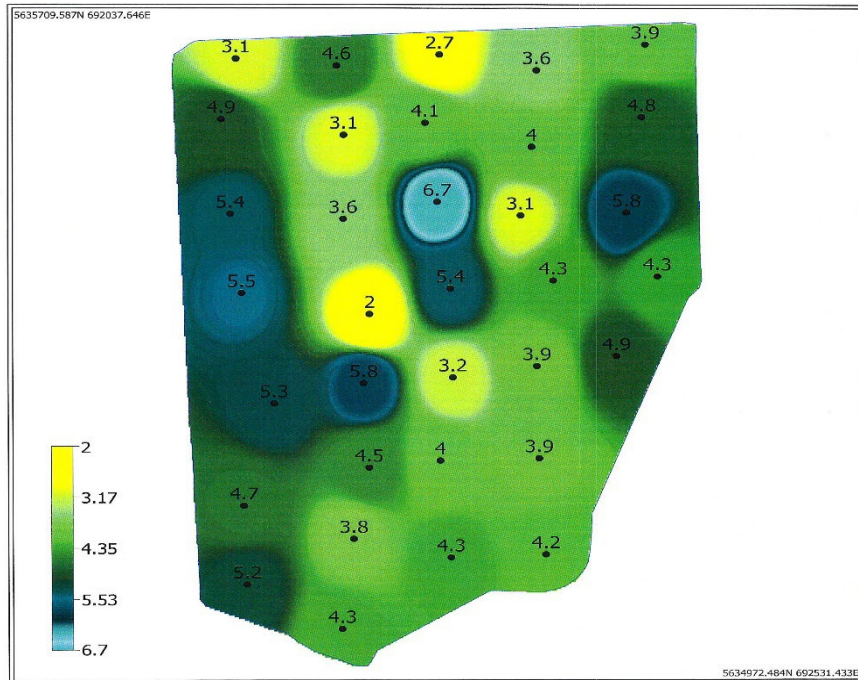
Claire LeCanne and Jonathan Lundgren

Soil Organic Matter NE 30 21 2 2

SOM=4.3%

SOM=5.3%

Gary Richards
Organic Matter (%)

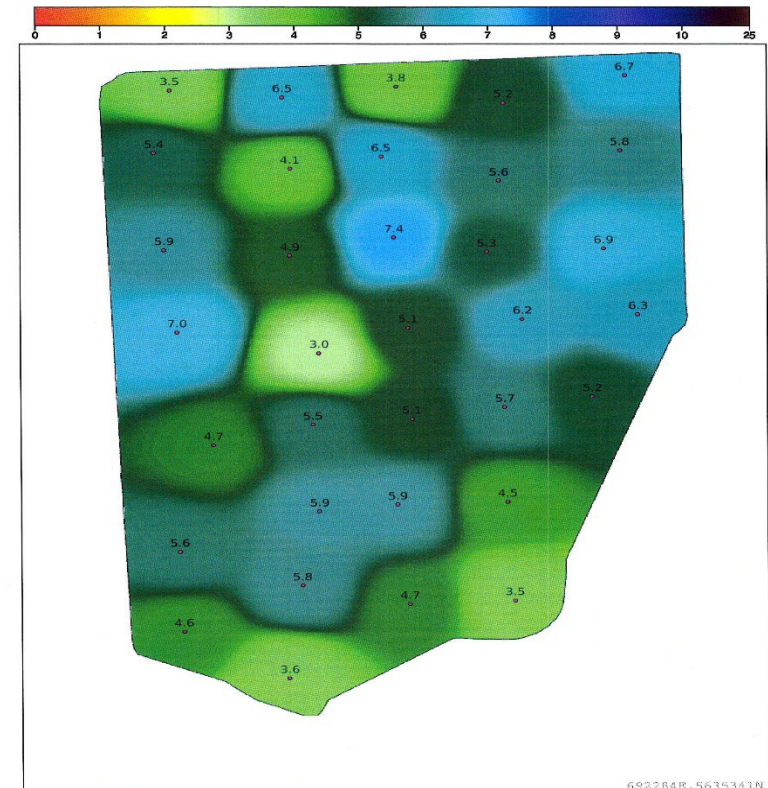


Projection: Universal Transverse Mercator
Datum: North American Datum (1983) / WGS Datum (1984)
Zone: 14

NE 30
2011



Gary Richards
Organic Matter(%)



UTM Zone 13N
Datum: WGS_1984

NE-30-21-2-W2
C17132-10110 (2017)

0m 58 117m





Chemistry

Haney	B - ppm	Mg - ppm	P - ppm	K - ppm	Ca - ppm	Mn - ppm	Fe - ppm	Cu - ppm	Zn - ppm	Mo - ppm
307	1.173	275.702	45.311	113.810	591.517	28.542	381.003	1.469	10.045	0.039
LEGEND										
LOW		pH	6.56							
AVERAGE		TOC	299.0125	Total Organic Carbon (PPM)				Ca:Mg	2:1	
OPTIMAL		IC	112.5215	Total Inorganic Carbon (PPM)						
VERY HIGH		TC	411.534	Total Carbon (Organic + Inorganic) (PPM)						
TNE	B - ppm	Mg - ppm	P - ppm	K - ppm	Ca - ppm	Mn - ppm	Fe - ppm	Cu - ppm	Zn - ppm	Mo - ppm
307	5.043	1775.357	387.835	826.495	3187.320	138.138	3217.555	8.078	22.332	0.110

Your soils are low in available manganese, however there is a large reserve of manganese in the soil as indicated by the total nutrient analysis (TNE). The soil pH is acidic with high resistance to pH changes. The soil TOC is at 299 ppm which is above our minimum benchmark of 200 ppm along with high IC. It indicates high buffering capacity of the soil. A small addition of calcium can help keep the Ca to Mg ratio at 4:1. Please do not add any more Phosphates and Potassium as it may create negative downstream effects.

*The averages were based upon samples we have received so far and have been assessed as a reasonably healthy well balanced soil based on the client's inputs on management of the field. **The comments are based upon the available information from research articles and journals. 3. Based on available data on nitrogen cycle bacteria.



Results

- Corn monocultures

➤ 12,358 invertebrates/m²



- Interseeded corn

➤ 17,614 invertebrates/m²

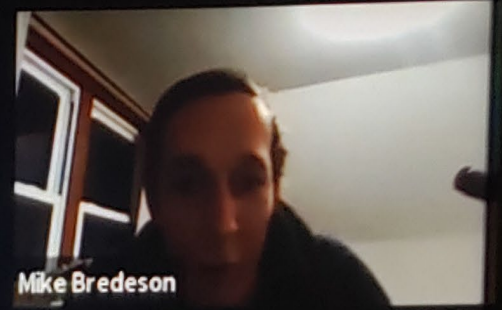


42.5% increase



Case study 2

- Study in partnership with Understanding Ag and General Mills
- Soil invertebrate sampling on 50 Canadian farms
 - Farm characteristics
 - No till
 - Cover crops
 - Polycultures
 - Livestock integration
 - Interseeding



➤ 246 total species

➤ 32,530 inverts/m²

MORE VIDEOS

Play (k)

58:33 / 2:18:06



MORE VIDEOS

Play (k)



Chemistry

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Account No.:	105
Invoice No.:	
Date Recd:	7/13/2021
Date Repd:	7/15/2021

Name:	KATHY RICHBURG
Company:	UNDERSTANDING AG
Address:	1908 SPRING DRIVE NW
City, State, ZIP:	FORT PAYNE, AL 35968

Grower:	GARY RICHARDS/GM
Field ID:	FERTILIZED
Sample ID 1:	-
Sample ID 2:	
Sample Depth:	0-6

HANEY SOIL HEALTH ANALYSIS

Lab #	Nitrogen									Phosphorus					
	H3A Extract			H2O Extract						H3A Extract					
	Nitrate ppm NO3-N	Ammonium ppm NH4-N	Inorg. N ppm N	Total N ppm N	Org. N ppm N	Org. N: Inorg. N	Org. N Rel. ppm N	Org. N Res. ppm N	Avail. N lbs/A	Total P ppm P	Inorg. P ppm PO4-P	Org. P ppm P	Org. P Rel ppm P	Org. P Res. ppm P	Avail. P lbs/A
601066	22.3	1.6	24.1	47.5	23.1	0.93	13.3	9.7	67.3	10.3	6.6	3.8	1.6	2.1	18.9
Rank															

Lab #	Other Soil Measures					Fertility									
	Soil pH 1:1	Buffer pH Mod. WDRF	Soluble Salt mmho/cm	Excess Lime	Soil OM % LOI	H3A Extract									
						Potassium ppm K	Calcium ppm Ca	Magnesium ppm Mg	Sodium ppm Na	Zinc ppm Zn	Manganese ppm Mn	Iron ppm Fe	Copper ppm Cu	Aluminum ppm Al	Sulfur ppm S
601066	8.3	-	0.46	HIGH	6.0	130	1440	1063	48	0.03	3.3	10	0.02	16	16.23
Rank															

Lab #	Soil Health					Nitrogen Comparison				Reviewer Comments
	H2O Extract					Traditional N lbs/A	Haney N lbs/A	Differ. N lbs/A	Savings N \$/A	
	Soil Resp. ppm CO2-C	Org. C ppm C	MAC %	C:N	SHC					
601066	47.0	323	14.6	13.97	13.47	40.3	67.3	27.0	17.30	
Rank										

Lab #	Intended	N Credits, lbs/A			Fertility Recommendations, lbs of Required Nutrients per Acre										
	Crop	Yield Goal	Past Crop	Subsoil	Haney	N	P2O5	K2O	S	Zn	Mg	Fe	Mn	Cu	Lime T/A

Reviewed By: Lance Gunderson
Date: 7/15/2021

Recommendations Provided by Regen Ag Lab, LLC
Analysis Performed by Regen Ag Lab, LLC

Regen Ag Lab, LLC
31740 Hwy 10, Pleasanton NE 68866

Gain Ground

308-440-1681
regenaglab.com



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Company:	UNDERSTANDING AG
Address:	1908 SPRING DRIVE NW
City, State, ZIP:	FORT PAYNE, AL 35968

Grower:	GARY RICHARDS/GM
Field ID:	CONTROL
Sample ID 1:	-
Sample ID 2:	
Sample Depth:	0-6

HANEY SOIL HEALTH ANALYSIS

Lab #	Nitrogen									Phosphorus					
	H3A Extract			H2O Extract						H3A Extract					
	Nitrate ppm NO3-N	Ammonium ppm NH4-N	Inorg. N ppm N	Total N ppm N	Org. N ppm N	Org. N: Inorg. N	Org. N Rel. ppm N	Org. N Res. ppm N	Avail. N lbs/A	Total P ppm P	Inorg. P ppm PO4-P	Org. P ppm P	Org. P Rel. ppm P	Org. P Res. ppm P	Avail. P lbs/A
601067	13.9	1.8	15.7	40.9	25.0	1.58	25.0	0.0	73.3	12.5	7.7	4.8	4.1	0.7	27.2
Rank															

Lab #	Other Soil Measures					Fertility									
						H3A Extract									
	Soil pH 1:1	Buffer pH Mod. WDRF	Soluble Salt mmho/cm	Excess Lime	Soil OM % LOI	Potassium ppm K	Calcium ppm Ca	Magnesium ppm Mg	Sodium ppm Na	Zinc ppm Zn	Manganese ppm Mn	Iron ppm Fe	Copper ppm Cu	Aluminum ppm Al	Sulfur ppm S
601067	7.9	-	0.48	HIGH	7.3	236	2045	604	21	0.04	5.0	18	0.04	16	27.92
Rank															

Lab #	Soil Health						Nitrogen Comparison				Reviewer Comments
	H2O Extract						Traditional N lbs/A	Haney N lbs/A	Differ. N lbs/A	Savings N \$/A	
	Soil Resp. ppm CO2-C	Org. C ppm C	MAC %	C:N	SHC	Cover Crop Suggestion					
601067	102.1	359	28.4	14:34	18.19	30% Legume 70% Grass	25.0	73.3	48.2	30.87	
Rank											

Lab #	Intended		N Credits, lbs/A			Fertility Recommendations, lbs of Required Nutrients per Acre									
	Crop	Yield Goal	Past Crop	Subsoil	Haney	N	P2O5	K2O	S	Zn	Mg	Fe	Mn	Cu	Lime T/A

Reviewed By: Lance Gunderson

Date: 7/15/2021

Recommendations Provided by Regen Ag Lab, LLC

Analysis Performed by Regen Ag Lab, LLC

	Fertilized	Un-Fertilized
SOM	6.0	7.3
CO ₂ Resp.	47.0	102.1
Available N	67.5 lbs/ac	73.3
Available P	18.9	27.2
Available K	130 ppm	236
Available S	16.23 ppm	27.92

Water Infiltration Times

	1 st Run	2 nd Run
Point #1	7 min 54 sec	Not done
Point #11	35 sec	5 min 28 sec
Point #12	10 plus minutes	Not done

*Please Note: On most of the other farms it was very rare to have a measurement time of less than 10 minutes.

Lab No. : 4346

Haney - Soil Health Analysis Contd.

Nutrient Quantity Available for Next Crop

Nitrogen, lbs N/A	58.1
Phosphorus, lbs P ₂ O ₅ /A	18.9
Potassium, lbs K ₂ O/A	135.6
Nutrient Value, \$/A	112.77

Nitrogen Savings by using the Haney Test

Traditional evaluation, lbs N/A	30.5
Haney Test N evaluation, lbs N/A	58.1
Nitrogen Difference, lbs N/A	27.6
N savings, \$/A	17.66

Recommendations

In Actual Pounds of Plant Nutrients per Acre

N Credit : Cover Crop - 40

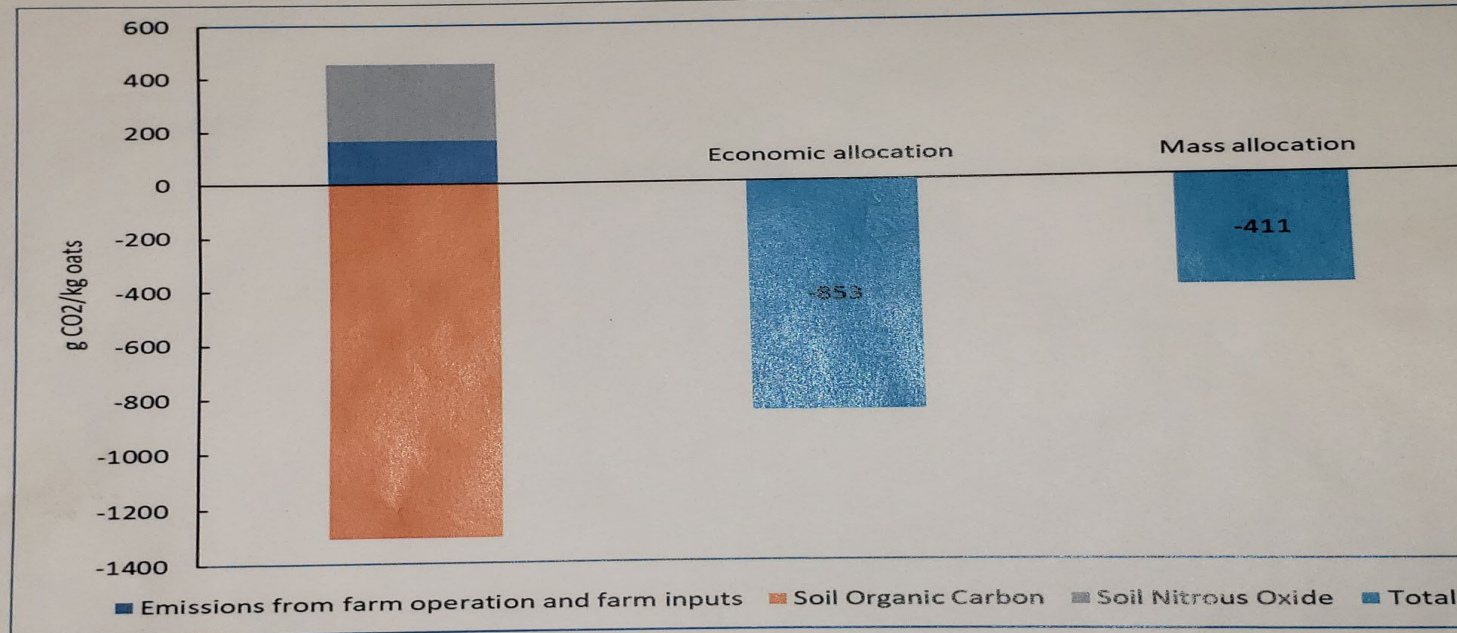
Sub-Soils :

Crop (Haney) Spring Wheat BU/A	Yield	Nitrogen N	Phosphorus P ₂ O ₅	Potassium K ₂ O	Sulfur S	Zinc Zn	Magnesium Mg	Iron Fe	Manganese Mn	Copper Cu
(Haney) Spring Wheat BU/A	50	0	35	0	0	0	0	0	0	0
Crop (Haney) Canola, BU/A	Yield	Nitrogen N	Phosphorus P ₂ O ₅	Potassium K ₂ O	Sulfur S	Zinc Zn	Magnesium Mg	Iron Fe	Manganese Mn	Copper Cu
(Haney) Canola, BU/A	40	10	35	0	0	0	0	0	0	0

Richards Farm Report
Carbon footprint analysis of oat production
Provided by Soil Metrics, LLC
Fort Collins, CO 80522

Net score: -758 to -853 grams CO₂e/kg oats

Average for North America: 600 to 900 grams CO₂e/kg oats



Practices that make a carbon footprint worse:

- Over-application of fertilizers leads to higher soil nitrous oxide emissions
- Tillage cause organic matter in soil to decompose, leading to carbon dioxide emissions
- Frequent (e.g. every other year or every 2 years) fallow periods reduce opportunities to build organic matter in soil.

Practices that improved the carbon footprint of the operation:

- Grazing livestock on crop stubble, or integrating summer livestock grazing/forage crops helps to build organic matter in soil, leading to carbon sequestration. It can also help to reduce the need for manufactured fertilizers for crops that follow grazing periods as it builds soil nitrogen levels.

Believing
is
Seeing



Agriculture was never meant to be done without livestock



Reflections turn observations into insight.

-John Maxwell



Illinois could feed approx 3 million beef cows over each winter on 11 million acres of post-harvest corn stalks.
Saskatchewan has approximately 1 million cows and 64 million acres of crop land.



Cover Crop Blend 2018

- Goal of 2-3 year persistence for economy, soil health, resilience, less work
- Grazed in year one and options in subsequent year depending on our needs.
- A type of polyculture. A biological primer to address concerns in soil health and forage gaps.

- Sweet Clover 3 lbs/acre
- Alfalfa 1 lb/acre
- Red Clover .5 lb/acre
- Italian Rye Grass 3 lbs/acre
- Annual Rye Grass 2 lbs/acre
- Festulolium 1 lb/acre
- Brassica 1 lb/acre
- Plantain .4 lb/acre
- Misc grass 1lb/acre

- Chicory .4 lb/acre
- Phacelia .2 lb/acre
- Buckwheat 2 lbs/acre
- Sunflower 3 lbs/acre
- Winter Triticale 20 lbs/acre
- Hairy Vetch 4 lbs/acre
- Oats/Barley 15 lbs/acre
- Peas 10 lbs/acre
- Misc (incl. millet) 1 lb/acre



Second year grazing of our cover crop

- Sweet clover
- Red clover
- Alfalfa
- Plantain
- Annual/Italian Ryegrass
- Winter Triticale
- Hairy Vetch
- Chicory



- silage 8 mt/ac
- 50 grazing days/ac.
- Seeded winter triticale and hairy vetch in September.
- Or annual grain the following spring.











The difficulty lies, not in the new ideas, but in escaping the old ones.

John Maynard Keynes

If we keep
doing what
we're doing
we're going to
keep getting
what we're
getting.

-Steven Covey

